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CASH &  
COUNSELING

# Lessons from the Cash & Counseling Replication in 12 States

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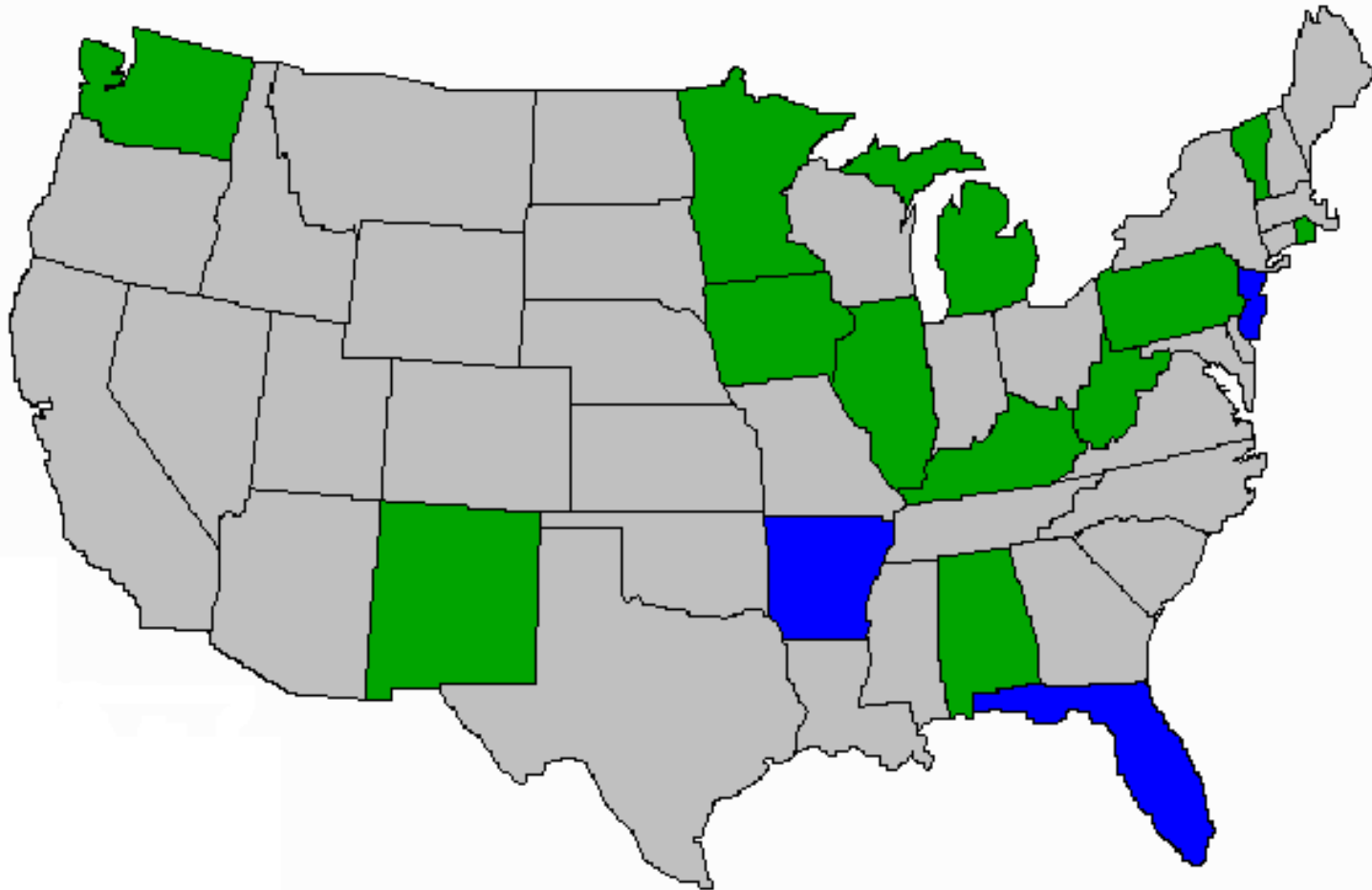
Cash & Counseling National Program Director

Mathematica Policy Research Disability Forum

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# Original and Expansion Cash & Counseling States

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# Implementation Lessons from Original States Confirmed

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- ❑ *Lessons from the Implementation of Cash & Counseling in Arkansas, Florida, and New Jersey*, Phillips et al. (2003)  
<http://www.cashandcounseling.org/resources/20051202-163649/Gsswltc%20sharedcashandcounseling.orgLibrary%20ResourceImplementation3states.pdf>
- ❑ *Implementation Lessons on Basic Features of Cash & Counseling Programs*, Phillips et al. (2006)  
<http://www.cashandcounseling.org/resources/20070404-152907/ImplementationLessons.pdf>
- ❑ *State Experiences with Implementing the Cash & Counseling Demonstration and Evaluation Project*, Sciegaj et al. (2007)  
[http://www.cashandcounseling.org/resources/20080619-152029/index\\_html](http://www.cashandcounseling.org/resources/20080619-152029/index_html)

# New Challenges in Replication States

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- ❑ Adapting to developing Medicaid Regulatory Structure
- ❑ Faithfulness to model
  - E.g. Kentucky
- ❑ How to evaluate
- ❑ Implementing with more experience, but fewer dollars
- ❑ How to deliver technical assistance: from retail to wholesale
- ❑ Implementing in states that already had employer authority
  - E.g. Pennsylvania, Washington, Rhode Island

# Cash & Counseling Enrollment

## November 2008

State	Date Enrollment Began	Enrollment Target	Participants Enrolled
Alabama**	October 2007	195	23
Illinois**	October 2007	200	195
Iowa	December 2006	400	562
Kentucky	September 2006	500	1,509
Michigan**	December 2006	600	512 (October)
Minnesota	November 2004 <sup>3</sup>	743	565
New Mexico	December 2006	400	1,003 (October)
Rhode Island	March 2006	450	277
Vermont	July 2006	250	125
Washington**	May 2007	400	226 (September)
West Virginia	May 2007	648	215
<b>TOTAL</b>		4786	5,212

\*\* Program is not state-wide

# Factors Limiting Enrollment

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Limited target areas	IL, WA, AL, PA, and initially MI
Planned phase in	IA, MI
Limited population to get the kinks out	VT, IL
Enrollment limited due to insufficient staff	RI, NM
Enrollment limited by design factors	WA, VT where C&C was only offered to people who already had a care manager

# Major New Accomplishments

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- ❑ Vision Statement and Hallmarks
- ❑ Consumer Direction Module Software
- ❑ National Participant Network
- ❑ Worker's Compensation
- ❑ Training for Fiscal Management Agencies and Counselors
- ❑ Provider Resistance Toolkit

# New/Continuing Challenges

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- IRS procedure
- Collective Bargaining
- New delivery systems
  - E.g. Managed Care Organizations in Minnesota
- Variation in support broker approaches

# New Resources

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- Enhanced website:  
<http://www.cashandcounseling.org>
- Handbook
- Lessons Learned from Replication States
- National Center on Consumer Direction

# AoA Nursing Home Diversion Grantees

